

To cite this paper:

Papadopoulos T. and Velázquez Leyer R. (2016) ‘Two decades of social investment in Latin America: outcomes, shortcomings and achievements of conditional cash transfers’, *Journal of Social Policy and Society*, 15 (3), 435-449.

Two Decades of Social Investment in Latin America: Outcomes, Shortcomings and Achievements of Conditional Cash Transfers**Theo Papadopoulos**

Department of Social and Policy Sciences, University of Bath
T.Papadopoulos@bath.ac.uk

Ricardo Velázquez Leyer

Department of Social and Policy Sciences, University of Bath
R.Velazquez.Leyer@bath.ac.uk

Word count: 4972 (excluding tables, figures and references)

Abstract

Conditional Cash Transfer programmes (CCTs) have been at the core of the remarkable expansion of social protection in Latin America in the early 21st century. Our article reviews the origins of CCTs in the Social Investment approach to social policy design, explores their characteristics and their traces expansion in Latin America. It further questions whether CCTs designed under the influence of SI can generate long-term substantial improvements in social outcomes. Our analysis suggests that while CCTs have evidently produced a number of positive outputs they are not, on their own, enough to achieve the aim of reducing poverty. CCTs appear to be more effective in poverty alleviation when they are accompanied by –or form part of– a wider package of measures that enhance social and employment rights, integrating workers into formal economy under better conditions. We conclude that unless the structural deficiencies that shape many of the Latin American welfare regimes are addressed, the potential of social investment policies, like CCTs, to combat poverty will remain limited.

Keywords: CCTs, social investment, poverty reduction, Latin America social policy

1. Introduction

Social protection in Latin America has transformed significantly during the last two decades. By the end of 20th century the ‘truncated’ development of most Latin American welfare regimes had produced social insurance systems of limited coverage protecting, primarily, formal sector urban workers and their families (Barrientos 2009; Filgueira and Filgueira 2002; Franco 2006). However, during the present century, the majority of governments in the region began to transform their welfare regimes by extending social protection to previously excluded families and social groups. Conditional cash transfer programmes (CCTs) have been, and continue to be, at the centre of this transformation.

CCTs are effectively social assistance programmes that deliver means-tested conditional cash benefits to poor families. Payment of benefits is dependent on the participating family meeting certain conditions like participating in a number of health related activities or ensuring children’s school attendance. The theoretical and normative principles that influenced the design of CCTs are to be found in the social investment (SI) perspective. SI is an emerging approach to social policy design that seeks to ‘adapt’ social protection to contemporary economic and social conditions, by prioritising policies that invest in human capital (Jenson 2010; Morel *et al.* 2012). In fact, CCTs represent a paradigmatic case of applying the SI perspective in social programme design.

CCTs were originally introduced in Brazil and Mexico in the second half of the 1990s but were adopted rapidly throughout the region and beyond. By 2015 every country in Latin America had a CCT programme and nowadays variants of CCTs can be found in almost every continent (Barrientos 2011; Fiszbein and Schady 2009). Following up from two decades since their initial implementation, our article seeks to provide an overview of the current state of CCTs in Latin America, to present key arguments made in recent academic literature in favour and against them, and to evaluate their achievements and shortcomings in terms of their potential to address the region’s social protection challenges, many of which are shared not only with semi-peripheral and peripheral regions, but also with countries in the capitalist core in what has been termed as economic ‘North’.

The article is organized as follows. The next section reviews the SI perspective and its adoption for the design of social policy in Latin America. The third section outlines the principal characteristics of CCTs. The fourth section offers an overview expansion process of CCTs throughout the region during the last two decades. The next section discusses the achievements and shortcomings of CCTs in terms of their potential to reduce poverty levels. Finally, some concluding remarks are offered.

2. The Social Investment Perspective in Latin America

Since the first decades of the twentieth century, social protection in Latin America had been based on *bismarckian* social insurance systems that unlike their counterparts in Europe, not only did not achieve universal coverage, but in many countries did not even reach half of the

population (Filgueira and Filgueira 2002; Mesa-Lago 2000). However, during the 1990s, coinciding with processes of political and economic liberalisation, a process of major transformation of social protection began characterised its expansion albeit under different principles. The principles that have guided the expansion of social protection include the recognition of markets as the medium to break with poverty; the co-responsibility of individuals for their own welfare; subsidies to demand by delivering transfers rather than offer; decentralisation of services; an emphasis on the neediest groups and on precise targeting of potential beneficiaries; and the importance of the impact of programmes measured in comparison with their initial objectives (Franco 2006). Principles like these ones have been conceptualised under the social investment perspective and materialised in the form of CCTs (Jenson 2010; Franco 2006).

The social investment perspective represents an emerging social policy paradigm different from traditional Keynesianism and neoliberalism, that emphasises the investment in human capital and views social policy as productive factor for economic development and employment growth, in order to address contemporary economic and social conditions like (Morel *et al.* 2012; Jenson 2010). Under these perspective, social policy should be about investing in human capital to provide the necessary resources for people to face economic risks, promoting co-responsibility, not only rights, guaranteeing equality of opportunities and prioritising active policies rather than passive forms of social protection (Morel *et al.* 2012; Giddens 1998). It is a child-centred perspective, since investment in this group is considered necessary to provide future adults with the capabilities to face risks, assume responsibility for their own welfare, and promote equality of opportunities in society. The perspective has been officially adopted by the European Union, international organisations and governments in the Americas for the design of social policies (Jenson 2010; Cantillon 2011).

Some authors have traced the origins of the social investment perspective back to Sweden in the 1930s, where concerns about low fertility rates during an economic crisis resulted in the promotion of social policies that aimed to invest in human capital and support economic growth and productivity. Nonetheless, it was not until after the failure of neoliberalism in the 1990s that the perspective spread, recognising a role for state intervention, albeit adapting it to contemporary economic and social condition, and prioritising investment in policies that aim to minimise the intergenerational transmission of poverty and to promote equality of opportunity in the present to improve future living standards (Morel *et al.* 2012). Social investment is meant to adapt social policy to the so called ‘knowledge-based economy’, which should rest on a skilled and flexible labour that can adapt to the constantly changing needs of the economy and be a motor of those same changes due to its potential for innovation.

Lavinas (2013) on the other hand, has placed the origins of concerns with human capital formation in the work of economists of the University of Chicago, who applied it to explain differences in levels of development across countries. According to this account, these economists disputed Dependency Theory then popular throughout the Global South, by arguing that the key to understanding why some countries were underdeveloped lied in their

failure to promote human capital, diverting the attention from structural factors. This view was adopted by the United States development agency (USAID) and promoted throughout Latin America since the 1970s. According to this author, that perspective would have been epitomised a few decades later in the form of CCTs.

3. Characteristics of CCTs

CCTs offer targeted cash transfers to poor families with school and health conditionalities. Their main aim is to break with the intergenerational transmission of poverty by investing in the formation of human capital. There are differences in the objectives that some programmes claim to pursue¹, but in practice all of them focus on the formation of human capital of poor families, and they share several basic characteristics that represent innovations in anti-poverty policy of the region. First, they target families in extreme poverty. Targeting in many cases is perceived as the best way to make spending of scarce resources more efficient. The most used tools for targeting are proxy-means tests, which estimate income of potential beneficiary households with data from national surveys.

Secondly, CCTs provide benefits in the form of cash transfers, unlike previous anti-poverty initiatives that mostly delivered benefits in-kind like food subsidies. Some of the arguments made in favour of cash transfers have been that their administration is more straightforward and less intrusive with the functioning of local markets than distributing benefits like food baskets considering, that cash liquidity allows families to obtain better prices and that families would value more the autonomy that cash transfers grant them (Levy and Rodriguez 2005). Other arguments have been that spending on infrastructure can be regressive, availability of cash may allow families to embark on productive projects and protect them from risks, and that ultimately they act as incentives for families to invest in human capital (Fizsbein and Schady 2009). Benefits are paid to women, usually the mother, because as they are considered to be better administrators and more concerned with equal distribution of scarce resources within households (Lavinás 2013; Levy 2006). In most cases amounts vary with the age, gender or school level of family members, but there are some programmes that pay flat rate benefits.

Thirdly, CCTs prioritise families with children. There are some programmes that also pay benefits to families with no children or to the elderly or disabled; however, the main focus is always placed on families and children, since investment in children is seen as the way in which the intergenerational transmission of poverty will be broken and future adults will have the necessary human capital to escape poverty. That prioritisation represents the core element of the social investment logic; it is then that by investing in human capital now, CCTs seek to reduce poverty levels in the future.

¹ For example, in Colombia and Perú, indeed the main objective is to promote human development, but in Brazil they are viewed as a social right that guarantees a minimum income to the population and in Argentina and Uruguay they are understood as the extension of family allowances already offered to formal sector workers (CEPAL, 2014).

Fourthly, all programmes set certain conditionalities that families must meet to preserve the right to receive benefits. Conditionalities have the objective to modify behavioural patterns of beneficiaries. Behavioural conditionalities were already being used in social programmes in other regions, but CCTs of Latin American design could perhaps represent the most popular example of their recent application to social policy (Standing 2011); they mostly include school attendance by children and compliance with health appointments and activities by all members. Conditionalities impose a cost on recipients that is seen as beneficial to them by promoting the building of human capital (Lavinás 2013).

Lastly, CCTs have been extensively evaluated. Mexican designers made the decision to incorporate impact evaluations in the original design of Progresá, because they were concerned with the programme's continuity given opposition from within the government and they wanted to demonstrate that their design could generate positive outcomes. Evaluations were outsourced to national and international research institutions to guarantee their reliability (Levy and Rodríguez 2005). Early Brazilian initiatives were also seen to produce positive outcomes by international organisations (Borges Sugiyama 2011; Sánchez-Ancochea and Mattei 2011). Since then impact evaluations of CCTs in Latin America have become common. Randomised control trials and related approaches have been widely used, but other qualitative techniques have also been applied. Positive results from impact evaluations are one of the main factors that explain the diffusion of CCTs throughout Latin America and beyond.

4. The Expansion of CCTs in Latin America

The first country that experimented with conditional cash transfers was Chile, with the Unified Family Subsidy introduced in 1981 (Lavinás 2013), but the first large-scale CCTs emerged almost simultaneously in Brazil and Mexico during the second half of the 1990s, although under different contexts. In Brazil the programmes originated at the sub-national level in the cities of Campinas and the capital Brasília in 1995, where left-leaning politicians took advantage of the fiscal and administrative decentralisation established by the Federal Constitution of 1988, landmark of the democratic transition from military rule, to introduce anti-poverty programmes that aimed in the first place to guarantee a basic income to poor families (Sánchez-Ancochea and Mattei 2011; Borges Sugiyama 2011; Lavinás 2013). They quickly spread to other cities; two years later 88 cities had introduced their own CCT. In 2001 they were scaled up to the national level, when the federal government introduced four cash transfers programmes; the main programme granted transfers for children in school and was called Bolsa Escola, like the original programme from Brasília. Later, in 2003, the four types of transfers were fused into one single programme called Bolsa Família. (Sánchez-Ancochea and Mattei 2011; Borges Sugiyama 2008).

In Mexico, on the other hand, the introduction of conditional cash transfers followed a top-down route. The first programme was called Programme for Education, Health and Nutrition (Progresá), it was designed by federal public officials from the Secretariat of Finance concerned with the ineffectiveness of previous anti-poverty initiatives and the rise in poverty

levels caused by the Tequila crisis of 1995 (Borges Sugiyama 2011; Levy 2006; Levy and Rodriguez 2005). Officials began piloting schemes in the last quarter of 1995; the proposal was then sent to Congress in September of 1996 and in August of 1997 Progresá was implemented at the national level although only in rural areas (Levy and Rodriguez 2005). The programme was renamed Oportunidades in 2002 and expanded to urban areas and new types of transfers were added during the next years. In 2014 more transfers were added and the name was changed to its current one Prospera (SEDESOL 2014).

From Brazil and Mexico CCTs rapidly spread to the rest of the region. By the mid-2000s virtually every country had introduced a programme at the national level. Table 1 shows the year of introduction of the first national programme, the political orientation of the government that introduced it and the name of the programme in 2015. Currently, 16 out of 19 countries in the region have a CCT in operation. The only countries without a programme are Cuba and Venezuela², which had never adopted one, and Nicaragua, which had introduced one in 2000 but cancelled it in 2006 (CEPAL 2014; Fiszbein and Schady 2009).

[Table 1 about here]

CCTs cannot be associated with a particular political orientation since governments of all political spectrums have adopted them. Favourable economic conditions generated by the commodity boom might have enabled the expansion of CCTs, although not all countries registered high GDP growth rates, and in fact, in countries like Mexico, rates have been quite meagre throughout the last twenty years (World Bank 2016). Strong institutional structures are certainly one factor that must be considered when explaining social policy expansion in Latin America, especially when compared to expansion attempts in other so called ‘developing’ regions (Barrientos 2011). Yet, probably the most salient factor that can explain social policy expansion in Latin American countries is the democratic context (Haggard REF), under which CCTs were introduced.

By the mid-1990s practically all countries had consolidated pluralist democratic regimes. Electoral competition has been suggested as the main reason for the adoption of CCTs across the region (Borges Sugiyama 2011; Hall 2012; Feitosa de Britto 2008). This may not apply to all programmes, at least in the case of the first Mexican programme, for example, the implementation of Progresá was actually delayed until after the mid-term elections of 1997 to avoid possible political effects (Levy and Rodriguez 2005). Nonetheless, democracy may have impacted policy in a different way, for example, by opening up the political environment and incorporating new actors into political and policy-making processes. In Brazil, leftist politicians who introduced the first CCTs would have never been in positions in power under a non-democratic regime.

² Venezuela implemented in 2014 cash transfers for poor women who were domestic workers or were pregnant, for poor children under 17 years old and for disabled persons, but none of them are conditional.

Moreover, CCTs and the social investment perspectives have been identified as the governments' responses to increases in poverty and inequality generated by neoliberalism (Jenson, 2010). In non-democratic contexts, governments may not have felt pressured to respond to such increases, or in the best of cases, they might have chosen the traditional path of clientelistic policies for social control.

Still there is the question of why governments chose the particular design of CCTs to respond to rises in levels of poverty and inequality. Here, the results of impact evaluations were crucial to gain the endorsement of international organisations like the World Bank and the Inter-American Development Bank (IADB). It has been argued that international organisations endorsed CCTs because they did not interfere with their market-centred ideology (Lavinás 2013; Damian 2007). The promotion of the CCT model was supported by the evidence generated from short-term impact evaluations. However after almost two decades of their implementation in some countries, the time might have come to reassess the poverty reduction potential of CCTs –and more broadly of policies that prioritise human capital formation–, in order to identify the gaps that may be missing in anti-poverty strategies. This themed section aims to provide a modest contribution to that reassessment.

5. CCTs and social outcomes in Latin America: achievements and limitations

The positive impact of CCTs has been extensively discussed in the literature on Latin American social policy (Levy 2006; Fiszbein and Schady 2009; Barrientos 2011). Since Mexican reformers took the decision to incorporate impact evaluations in the original design of Progresa, CCTs may well have become the most evaluated programmes in history, in many cases using randomised control trials and similar techniques, following the original design of evaluations of the Mexican programme, although other approaches have also been applied.

Evaluations have provided ample evidence that CCTs increase consumption levels of beneficiary families, raise nutrition levels of children and in general of all family members, increase school attendance and reduce dropout rates, do not generate the withdrawal of beneficiaries from labour market participation, among several other positive results.

Given the available evidence, the achievements of CCTs seem to be unquestionable; there are, however, several problems that have been identified like inclusion and exclusion errors of targeting mechanisms, lack of education and health infrastructure, negative effects on community relations, and ethical issues regarding randomised control trials, among others. These have also been extensively discussed elsewhere (Damian 2007; Fiszbein and Schady 2009); apart from them, there are questions that remain concerning several aspects of CCTs design and implementation that may limit their potential to combat poverty, some of which the articles in this themed section intend to address.

Nagels (2016) provides further evidence on the gendered effects of CCTs from the Bolivian and Peruvian programmes; Ramírez (2016) analyses the implementation of the Mexican

programme and points out the importance of beneficiary-officer relationships for programme outcomes; and Medrano (2016) focuses on an area still very much understudied, the design of CCTs at the subnational level in Mexico, and identifies the principles followed in their design that may limit their impact.

Jones (2016) points to the need to improve the quality of schooling and access to labour markets, in order to increase the potential of CCTs to combat poverty, providing evidence from Brazil. Her insights, as well as the article by Barrientos and Villa (2016) also found in this themed section, highlight the importance of assessing the long-term effects of CCTs in terms of poverty reduction and establishing if indeed they hold the capacity of breaking with the intergenerational transmission of poverty. Arguably, after several years, CCTs would be expected to have had an impact on poverty rates, which at the end should be the main objective of any country's anti-poverty policy. In most Latin American countries the programmes have been in operation for more than one decade, and in the case of the first programmes like the Mexican one, for almost two.

The expansion of CCTs has coincided with important reductions in poverty not observed for several decades in the region, yet not at the same rate in every country. Table 2 presents for each country with a CCT in 2015, coverage percentages of total and poor population, spending on CCTs as percentages of GDP, and extreme and overall poverty rates for the beginning and the end of the periods when CCTs have been in operation. All data was taken from ECLAC's reports and website statistics.

[Table 2 about here]

There are significant differences on coverage and spending levels and on variations in poverty rates across countries. The country with the highest coverage percentage of the total population in recent years is Guatemala –more than 25 per cent of the total population–, with Brazil and Mexico –where CCTs were pioneered– occupying the second and fourth places also covering around one quarter of the population. At the other end, the Chilean and Costa Rican programmes only deliver benefits to 4.1 and 3 per cent of the population, respectively.

Regarding spending on CCTs, the countries with the largest budgets are Brazil and Mexico (ECLAC 2014), but when measured as a percentage of Gross Domestic Product (GDP), by the second decade of the 21st century the country devoting more resources to its CCT was Ecuador with almost one per cent, whilst Chile was the lowest spender, with only 0.14 per cent, and the regional mean was 0.32 per cent.

On the other hand, the country that has been more successful at reducing extreme poverty after adopting a CCT was Peru, where the rate fell 83 per cent, followed by Uruguay with a reduction of 70 per cent and Brazil of 55 per cent. The less successful countries were Panama and Costa Rica, where the rate dropped only 16 and 6 per cent, respectively. Given the differences in the

Figure 1 shows the correlation of average spending on CCTs as a percentage of Gross Domestic Product (GDP) for the periods when CCTs have been in operation in each country and proportional variations of extreme poverty rates during a similar period. The figure presents the z-scores of both indicators, with the x-axis representing changes in poverty rates and the y-axis spending. Therefore, countries on the positive side of the x-axis register poverty reductions higher than the mean and countries on the negative side lower than the mean; countries on the positive side of the y-axis spend more than the mean and on the negative side lower than mean spending.

[Figure 1 about here]

There is not a strong correlation between spending on CCTs and reductions in extreme poverty. Ecuador, Uruguay, Brazil and Bolivia are countries of spending levels above the region's average, that at the same time have achieved reductions of poverty rates above the average. However, the Dominican Republic, El Salvador and Mexico are high spenders, also above or very close to the average, but register mediocre results in terms of poverty reduction. The case of Mexico stands out because it is the country with the oldest programme, yet poverty rates have remained at practically the same level throughout the last two decades (CONEVAL 2014).

On the other hand, there are countries that spend on CCTs less than the region's average but have a better record at reducing extreme poverty. Such are the cases of Peru, Colombia and Chile. Peru stands out in the figure because it is one of the countries that spends less as but has the best record at reducing extreme poverty. The dispersion of cases suggests that spending on CCTs may not be necessarily associated with poverty reductions. It could be argued that social investment programmes that promote human capital do not seek to have an immediate impact on poverty, nonetheless almost 20 years of operation of CCTs in Mexico should be expected to be sufficient to reduce poverty at least to the same of higher degree than counties that spend less and/or that have had a CCT for a shorter period, but that not happened. On the contrary, several countries in the region devote less resources to CCTs yet perform better in terms of poverty reduction.

Barrientos and Villa (2016) point out that success in the combat against poverty will ultimately depend on the creation of favourable labour market conditions. Sánchez Ancochea and Martínez Franzoni (2014) argue that effective reductions in inequality depends on processes of market incorporation, that include strong industrial policies, growth of minimum wages and promotion of labour rights and collective bargaining, and social incorporation, that include expansion of social protection through universal and targeted programmes. Elsewhere, Barrientos (2011) and authors like Lavinás (2013) and Lustig et al (2011), have also highlighted the central importance of labour earnings for poverty reduction. To illustrate these arguments, figure 2 presents the correlation between variations in extreme poverty reduction and variations in the average earnings of the employed population as a proportion of poverty lines, during the periods that CCTs have been implemented in each country. The

latter is an indicator used by the ECLAC to compare average labour earnings in the region; for example, in Brazil between 2001 when CCTs were adopted at the national scale and 2013, the latest year available, average earnings passed from representing 4.4 times the poverty line to 5.9 times. On the other hand, in Mexico the indicator actually fell and average earnings dropped from 3.3 times the poverty line in 1996 to 2.9 in 2012. Like figure 1 above, this figure also graphs the z-scores; the x-axis represents variations in poverty rates and the y-axis the average earnings indicator.

[Figure 2 about here]

As can be observed, all countries that have achieved above average improvements in extreme poverty rates also register increases in average earnings above the mean, namely the countries on the top-right quadrant like Peru, Uruguay, Brazil and others. Countries on the bottom-left quadrant are poor performers in both poverty reduction and earnings levels, like Mexico and Costa Rica. No single country falls in the bottom-right quadrant, which means that there is not a country that is a good performer in terms of poverty reduction but a poor performer in labour earnings.

The case of Mexico stands out again. This the country where labour earnings have fallen the most for the period when CCTs have been in operation (ECLAC 2015). At the same time, poverty rates have remained at practically the same levels, so spending on CCTs may only be avoiding further drops in poverty rates. In other words, the expansion of social policy is merely subsidising the fall in labour earnings. The question that remains then is how have some countries in the region managed to achieve improvements in labour earnings and others do not.

One factor to consider is increases to the minimum wage. As has been noted by several authors, the minimum wage in Latin America performs a fundamental welfare function. Many countries introduced minimum wage legislation during the first decades of the twentieth century, since then variations in minimum wages have been used as benchmarks to set wage increases in both the formal and informal sectors of the economy and to calculate amounts of social policy benefits and contributions (Barrientos 2011; Lavinas 2013; Lavinas and Simoes 2015).

Figure 3 shows the proportional increases to the real minimum wage between 2000 and 2013, considering inflation rates. There are some caveats that should be considered here, for example, in some cases minimum wages could have been set at extremely low amounts at the beginning of the period and there may be problems with compliance rates across the economy. However, percentage increases do suggest that countries where the minimum wage has increased more, average earnings have also increased.

[Figure 3 about here]

Uruguay, Brazil and Ecuador are the countries where average earnings have increased the most and are also the countries with the highest increases to real minimum wages, in the first case of 156 per cent, in the second one of 103 per cent and in the third one of 53 per cent, at the same level than Bolivia. On the other, poor performers in terms of labour earnings register meagre real increases to minimum wage, like Mexico and the Dominican Republic. Increases in minimum wages then show a strong explanatory potential of differences in poverty reduction across Latin American countries.

6. Conclusions

The expansion of social protection in Latin America has been mainly driven by the social investment perspective through CCTs. The positive effects of that expansion are evident. The fact is that today millions of Latin American families that in previous decades would have been neglected by the state, today receive significant benefits that help them improve their nutritional, educational and health status. Nonetheless, the question is whether CCTs designed under the influence of the social investment approach can generate long-term substantial improvements in social outcomes.

The analysis presented in this article suggests that CCTs are not enough. If CCTs ultimate aim is to reduce poverty then they seem to work better when they are accompanied by –or form part of– a wider package of measures that enhance social and employment rights, integrating workers into formal economy under better conditions. As Martínez Franzoni and Sánchez-Ancochea (2014) point out, substantial long lasting improvements in inequality and poverty will depend on the successful adoption of processes of market and social integration. Such changes imply addressing the structural factors contributing to the persistence of poverty in the political economy of welfare in most Latin American countries.

It has been argued that concerns with human capital formation for the design of social policies were adopted to divert the attention from addressing structural issues of Latin American countries (Lavinás, 2013). Further research on the causes of poverty and inequality in the region and the best ways to overcome them, would benefit from investigating the economic and political internal and external factors, that can result in solid long-term improvements in living standards for the majority of the population. Our evidence suggests that unless the structural deficiencies of the political economies sustaining most Latin American welfare regimes are addressed, the potential of social investment policies to combat poverty in the region will remain limited.

Table 1. Introduction of CCTs in Latin American countries

Country	Introduction of first CCT ^{a/}		National programme in 2015
	Year	Government	
Argentina	2004	Centre-left	Asignación Universal por Hijo
Bolivia	2006	Left	Bono Juancito Pinto Bono Niño-Niña Juana Uzurduy
Brazil	2001	Centre	Bolsa Familia
Chile	2002	Centre-left	Ingreso Ético Familiar
Colombia	2000	Centre-right	Más Familias en Acción
Costa Rica	2000	Centre-right	Avancemos
Dominican Republic	2005	Centre	Progresando con Solidaridad
Ecuador	2003	Centre-left	Bono de Desarrollo Humano
El Salvador	2005	Right	Comunidades Solidarias
Guatemala	2008	Right	Mi Bono Seguro
Honduras	1998	Centre	Programa de Asignación Familiar
Mexico	1997	Centre-right	Prospera Programa de Inclusión Social
Nicaragua ^{b/}	2000	Right	...
Panama	2006	Centre-left	Red de Oportunidades
Paraguay	2005	Right	Tekoporâ
Peru	2005	Centre-right	Juntos
Uruguay	2005	Centre	Asignaciones Familiares

Sources: Borges Sugiyama (2011) and CEPAL (2015).

Notes:

a/ Year of introduction of first national programme.

b/ Nicaragua's programme was cancelled in 2006.

Table 2. Characteristics of CCTs and Variations of Poverty Rates

Country	Coverage		Spending % of GDP ^{c/}	Poverty rates ^{d/} (% of total population)			
	% of total population ^{a/}	% of poor population ^{b/}		Year of CCT introduction		Around 2014	
				Extreme poverty	Overall poverty	Extreme poverty	Overall poverty
Argentina ^{e/}	8.6	46.4	0.40
Bolivia ^{f/}	26.5	38.8	0.51	31.0	53.8	18.7	36.2
Brazil	26.6	84.6	0.48	13.2	37.4	5.9	18.0
Chile	4.1	51.7	0.15	4.6	18.6	2.5	7.8
Colombia	9.2	56.5	0.27	17.6	49.4	9.1	30.6
Costa Rica	3.0	17.4	0.18	7.7	20.3	7.2	17.7
Dominican Republic	24.9	46.3	0.21	24.6	47.5	20.2	40.7
Ecuador ^{g/}	16.9	100.0	0.93	22.3	51.1	12.0	33.6
El Salvador	6.09	17.1	0.28	17.3	47.9	12.4	40.9
Guatemala ^{h/}	27.3	39.7	0.20	29.0	54.7
Honduras ^{i/}	8.7	12.3	...	56.5	79.5	45.4	69.0
Mexico	24.6	62.8	0.23	18.4	46.8	14.2	37.1
Panama	8.5	39.5	0.14	14.0	29.5	11.8	22.8
Paraguay	6.4	13.9	0.16	27.3	56.4	19.0	40.5
Peru	10.2	21.2	0.19	27.3	45.2	4.7	24.0
Uruguay	15.5	84.6	0.46	3.0	17.7	0.9	5.6

Sources: ECLAC (2015), CEPAL (2014), CEPAL (2015).

Notes: a/ Coverage percentages of total population for the years 2013-2015, depending on the latest available for each country in the *Base de datos de programas de protección social no contributiva en América Latina y el Caribe* CEPAL (2015), except Honduras which corresponds to 2009 taken from ECLAC (2014).

b/ Coverage percentages of poor population including Extreme and Overall Poverty for the years 2008-2009, taken from (ECLAC 2014).

c/ Spending percentages for the years 2012-2014, except for Chile and Panama (2011), Bolivia (2010) and El Salvador (2007), latest available in CEPAL (2015).

d/ Poverty rates estimated by ECLAC in absolute terms. Extreme poverty, also called indigence, is measured in terms of the minimum income necessary to purchase a basic food basket to cover a person's nutrition needs. Overall poverty, referred simply as poverty by ECLAC, adds to the indigence poverty line additional goods and services required to meet basic non-nutritional needs (ECLAC 2016). The rates presented in the table correspond to the closest year available to the year of introduction of the first CCT and the last year available in ECLAC's database.

e/ ECLAC does not report poverty rates for Argentina.

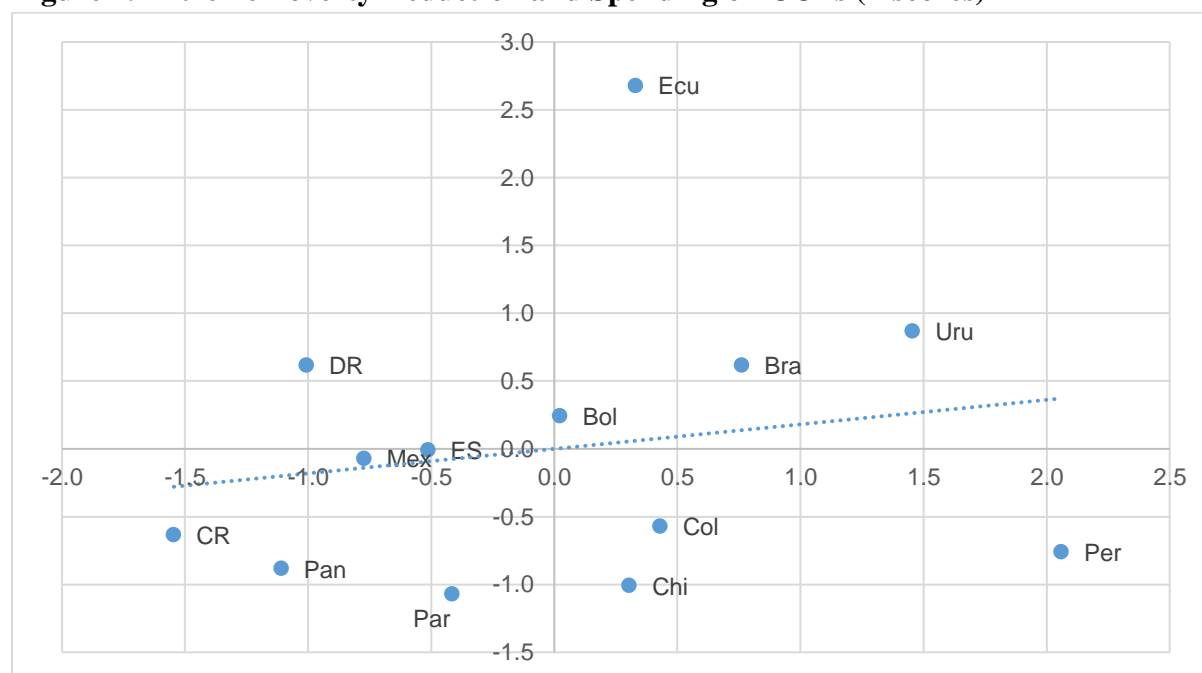
f/ Coverage corresponds to the two programmes Bono Juancito Pinto and Bono Niño-Niña Juana Uzurduy, spending only to the former because no data is reported for the latter.

g/ The percentages of 100 per cent of total population covered with 16.9 per cent of total population can be explained because the former corresponds to 2009 and the latter to 2015.

h/ No data on poverty around 2014 for Guatemala because the latest year available by ECLAC is 2006.

i/ ECLAC does not report data spending for Honduras.

Figure 1. Extreme Poverty Reduction and Spending on CCTs (z-scores)

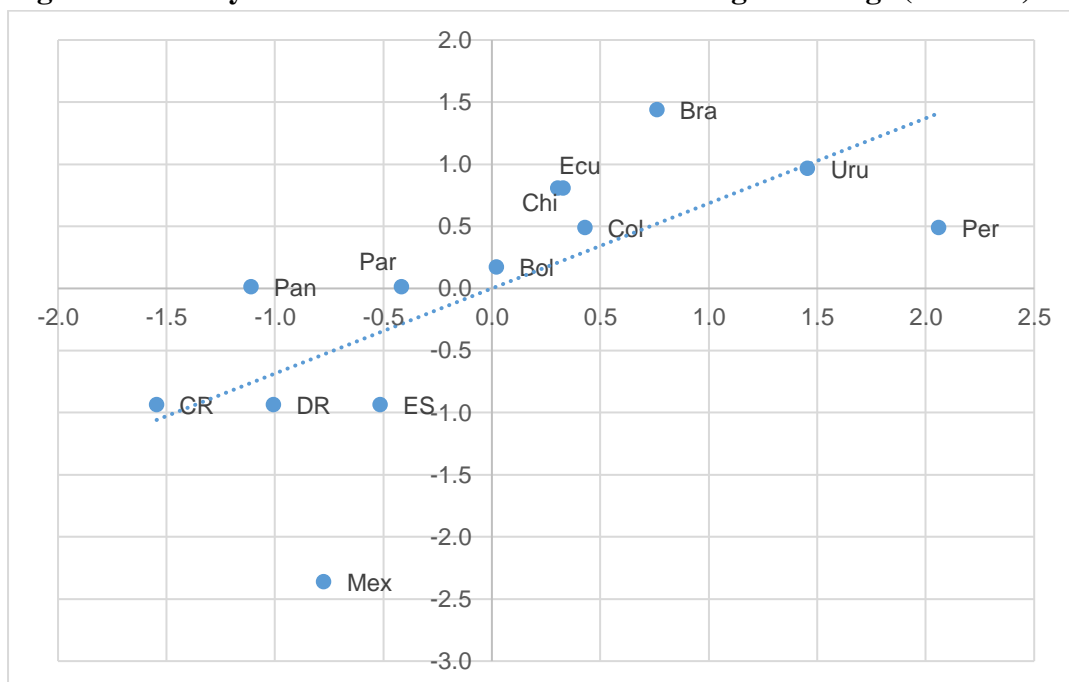


Sources: Own elaboration with data from ECLAC (2015) and (CEPAL 2015)

Notes:

- Correlation coefficient 0.18
- x axis: proportional variations of national absolute extreme poverty rates for approximate periods when CCTs have been in operation in each country.
- y axis: average annual spending on CCTs as a percentage of GDP until the latest year available in ECLAC's database.
- The following countries were not included:
 - Argentina because ECLAC does not report poverty rates for that country.
 - Honduras because ECLAC does not report spending percentages of GDP and Guatemala because only one year of spending is reported.
- To complement series on spending, budget as a percentage of GDP instead of spending was used if available in ECLAC's database, in the cases of the following countries and years:
 - Bolivia 2009, 2011 and 2012, only for the programme Bono Juancito Pinto, since no data is reported for the Bono Niño-Niña Juana Uzurduy except for 2009 budget (0.04% of GDP), which was added to the calculations.
 - Chile 2012 and 2013.
 - El Salvador 2008-2012.
 - Mexico 2014

Figure 2. Poverty Reduction and Variations in Average Earnings (z-scores)

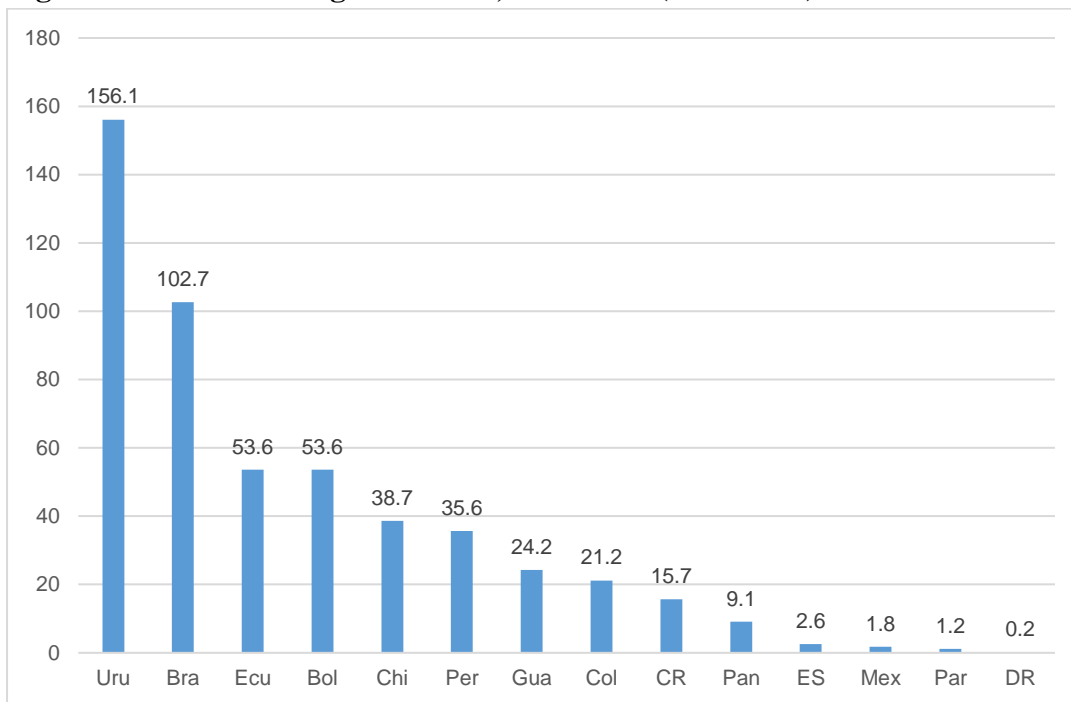


Sources: Own elaboration with data from ECLAC (2015).

Notes:

- Correlation coefficient 0.68
- x axis: proportional variations of national extreme poverty rates for approximate periods when CCTs have been in operation in each country.
- y axis: variations of the indicator average wages in times the national poverty lines for periods when CCTs have been in operation in each country.

Figure 3. Minimum Wage Increases, 2000/2013 (% of 2000)



Source: Own elaboration with data from ILO (2014).

References

- Barrientos, A., 2009. Labour markets and the (hyphenated) welfare regime in Latin America. *Economy and Society*, 38(1), pp. 87-87.
- Barrientos, A., 2011. Poverty, the crisis and social policy responded in developing countries. In: K. Farnsworth & Z. Irving, eds. *Social Policy in Challenging Times: Economic Crisis and Welfare Systems*. Bristol: The Policy Press.
- Borges Sugiyama, N., 2008. Theories of Policy Diffusion: Social Sector Reform in Brazil. *Comparative Political Studies*, 41(2), pp. 193-216.
- Borges Sugiyama, N., 2011. The diffusion of Conditional Cash Transfer programs in the Americas. *Global Social Policy*, 11((2-3)), pp. 250-278.
- Cantillon, B., 2011. The paradox of the social investment state: growth, employment and poverty in the Lisbon era. *Journal of European Social Policy*, 21(5), pp. 432-449.
- CEPAL, 2014. *Transferencias de ingresos para la erradicación de la pobreza Dos décadas de experiencia en los países de la Unión de Naciones Suramericanas (UNASUR)*. Santiago de Chile: Comisión Económica para América Latina y el Caribe.
- CEPAL, 2015. Programas de inclusión laboral y productiva. Base de datos de programas de protección social no contributiva en América Latina y el Caribe. División de Desarrollo Social, Comisión Económica para América Latina y el Caribe
- CONEVAL, 2014. *Medición de la Pobreza en México. Anexo Estadístico de Pobreza en México*. Mexico, DF: National Evaluation Council for Social Policy (CONEVAL).
- Damian, A., 2007. Los retos en materia social en México a inicios del siglo XXI. In: J.L. Calva, ed. *Agenda para el desarrollo vol. 11. Empleo, ingreso y bienestar*. Mexico, DF: Miguel Angel Porrúa-UNAM.
- ECLAC, 2014. *Social Panorama of Latin America, 2014*. Santiago de Chile: Economic Commission for Latin America and the Caribbean.
- ECLAC, 2015. CEPALSTAT: Statistics and Indicators. http://estadisticas.cepal.org/cepalstat/WEB_CEPASTAT/Portada.asp?idioma=i. Economic Commission for Latin America and the Caribbean.
- Feitosa de Britto, T., 2008. The Emergence and Popularity of Conditional Cash Transfers in Latin America. In: A. Barrientos & D. Hulme, eds. *Social Protection for the Poor and the Poorest*. London: Palgrave Macmillan.
- Filgueira, C. & Filgueira, F., 2002. Models of Welfare and Models of Capitalism: The Limits of Transferability. In: E. Huber, ed. *Models of Capitalism: Lessons for Latin America*. Pennsylvania, USA: The Pennsylvania State University Press, pp. 127-158.
- Fizsbein, A. & Schady, N., 2009. *Conditional Cash Transfers. Reducing Present and Future Poverty*. Washington, DC: World Bank.

Franco, R., 2006. Modelos de política social en América Latina en el último cuarto de siglo. In: R. Franco & J. Lanzaro, eds. *Política y políticas públicas en los procesos de reforma de América Latina*. Buenos Aires, Argentina: FLACSO, pp. 147-168.

Giddens, A., 1998. *The Third Way: The Renewal of Social Democracy*. Polity Press.

Hall, A., 2012. The Last Shall be First: Political Dimensions of Conditional Cash Transfers in Brazil. *Journal of Policy Practice*, 11(1-2), pp. 25-41.

ILO, 2014. *2014 Labour Overview. Latin America and the Caribbean*. Lima: International Labour Organisation.

Jenson, J., 2010. Diffusing Ideas for After Neoliberalism: The Social Investment Perspective in Europe and Latin America. *Global Social Policy*, 10(1), pp. 59–84.

Lavinas, L., 2013. 21st Century Welfare. *New Left Review*, 84(November-December 2013).

Lavinas, L. & Simoes, A., 2015. Social Policy and Structural Heterogeneity in Latin America: The Turning Point of the 21st Century. In: B. Fritz & L. Lavinas, eds. *A Moment of Equality for Latin America?* Surrey: Ashgate.

Levy, S., 2006. *Progress Against Poverty: Sustaining Mexico's Progresa-Oportunidades Programme*. Washington, DC: Brookings Institute Press.

Levy, S. & Rodríguez, E., 2005. *Sin herencia de pobreza: el programa Progresa - Oportunidades de México*. Washington, DC: Banco Interamericano de Desarrollo - Planeta.

Lustig, N. & López Calva, L.F., (eds.) 2011. *La disminución de la desigualdad en la América Latina. ¿Un decenio de progreso?* Mexico, DF: Fondo de Cultura Económica.

Martínez Franzoni, J. & Sánchez-Ancochea, D., 2014. The Double Challenge of Market and Social Incorporation: Progress and Bottlenecks in Latin America. *Development Policy Review*, 32(3), pp. 275-298.

Mesa-Lago, C., 2000. Desarrollo social, reforma del Estado y de la seguridad social, al umbral del siglo XXI. *Serie Políticas Sociales*. Santiago de Chile: CEPAL/ECLAC.

Morel, N., Palier, B. & Palme, J., 2012. Social investment: a paradigm in search of a new economic model and political mobilisation. In: N. Morel, B. Palier & J. Palme, eds. *Towards a Social Investment Welfare State? Ideas, policies and challenges*. Bristol: The Policy Press, pp. 353-375.

Sánchez-Ancochea, D. & Mattei, L., 2011. Bolsa Família, poverty and inequality: Political and economic effects in the short and long run. *Global Social Policy*, 11((2-3)), pp. 299-318.

SEDESOL, 2014. DECRETO por el que se crea la Coordinación Nacional de PROSPERA Programa de Inclusión Social. México, DF: Secretaría de Desarrollo Social.

Standing, G., 2011. Behavioural conditionality: why the nudges must be stopped – an opinion piece. *Journal of Poverty and Social Justice*, 19(1), pp. 17-38.